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## Local Solar Professional, Andy Rondon Earns Industry's Most Prestigious Certification

**LAWRENCE, KS May 16, 2018** – Andy Rondon, Sales Manager/Technical Sales of Good Energy Solutions has earned the solar industry's leading recognition of technical sales expertise from the North American Board of Certified Energy Practitioners (NABCEP®), and is now a NABCEP Certified PV Technical Sales Professional™. NABCEP is the most highly respected and well established national certification organization for renewable energy professionals. Designation as a NABCEP PV Technical Sales Professional is widely recognized to be the most important and meaningful certification of its kind in the solar industry.

PV is short for photovoltaic. PV systems produce electricity from sunlight. Most people have used a solar powered calculator or garden light, and seen solar panels on roadside signs, but PV panels can be configured to produce enough energy to power a home, school, business, or even serve as a small power plant feeding electricity into the grid. As the cost of PV systems has declined sharply over the last few years, more and more households, municipalities, and companies are "going solar." NABCEP is a mark of quality assurance that the consumer can use to know that they are choosing a qualified contractor.

"Receiving NABCEP's PV Technical Sales Professional Certification is personally very satisfying," said Rondon. "More important it means I can offer my customers the added confidence of knowing that their photovoltaic system performance estimates and sales proposals will be developed to the highest standards in the solar industry."

To earn his NABCEP certification, Rondon was required to first document relevant education and experience. Then had to pass a rigorous exam that covers the breadth of the knowledge, skills, and abilities required to competently perform a solar site assessment, conduct performance and financial analysis, develop a preliminary system design, and prepare a detailed sales proposal for the customer. The exam assesses knowledge on subjects as diverse as financial incentives, utility bills and rate structures, electric load analysis, fundamentals of electrical and mechanical system design, and PV system types and components.

"One thing you can be assured of when hiring a NABCEP Certified PV Technical Sales Professional is that your project won't be their first," said Richard Lawrence, Executive Director of NABCEP. "Anyone who makes the considerable effort required to earn NABCEP certification has documented their training and experience as part of the eligibility process. They have also made a very real commitment to upholding high standards of ethical and professional practice. I am delighted to welcome Andy Rondon of Good Energy Solutions to the ranks of the industry's leading solar professionals."

### **About Good Energy Solutions, Inc.**

Good Energy Solutions, Inc. is a full service energy partner that is able to provide comprehensive consulting and services in electrical, renewable energy, energy efficiency and energy management in the central US region. Founded in 2007, Good Energy Solutions has earned a reputation of reliable service, expertise, and quality through commercial and residential installations of Solar and Energy Efficiency Equipment. Good Energy Solutions is "Energy with Integrity" and a SunPower Elite and Commercial Dealer. For more information, visit <https://www.goodenergysolutions.com/>

### **About NABCEP**

NABCEP is a non-profit organization governed by a board of directors consisting of volunteer representatives of the solar industry, NABCEP certificants, renewable energy organizations, state policy makers, educational institutions, and the trades. NABCEP's mission is to develop and implement quality credentialing and certification programs for practitioners by supporting and working closely with stakeholders in the renewable energy and energy efficiency industries. To learn more visit <http://www.nabcep.org/>.